### Ohio Department of Education Office of Integrated Student Supports

### FOOD SERVICE MANAGEMENT COMPANY REQUEST FOR PROPOSALS AND CONTRACT – COST REIMBURSABLE

#### Is this the right contract for me?

Answer the questions below. A "yes" response to the questions below indicates that this is the appropriate contract for your organization. A "no" response to any of the questions below indicates that an individual from your organization should contact your assigned education program specialist (EPS) to discuss other meal purchasing options.

Yes	No	
Υ		I want a company to prepare and serve meals in my school(s).
Υ		I want the company to perform some or all of the following duties: ordering food/supplies; developing menus/recipes; collecting Income Eligibility Applications; counting the number of reimbursable meals served; maintaining the Benefit Issuance document; promoting school meal programs.
Υ		I expect the company to track its actual expenses and report those expenses on a monthly invoice.
Υ		I understand that in addition to actual expenses, the company may charge me a fee for its services.
Υ		I will develop specific, measurable criteria to judge the proposals. I will award the contract to the proposal that scores highest based on my criteria.
Υ		I understand that I am required to advertise this opportunity in a newspaper prior to awarding the contract.

#### PROCUREMENT REGULATIONS

National School Lunch Program procurement requirements are found in <u>7 CFR 210.21</u>. The summary below addresses some key points of the regulation:

- Full requirements are documented in 2 CFR 200, subpart D; 2 CFR 400; and 2 CFR 415.
- You are bound by the provisions of any contract you enter into, whether or not that contract resulted from a proper procurement process, but any costs incurred under a contract that does not meet the requirements of the regulation are unallowable costs.
- The Ohio Department of Education is not a party to any contract formed pursuant to this agreement.
- If you make any changes to this prototype document, you need to submit those changes to us for approval **prior to** beginning your solicitation process.
- SFAs and Vendors are required to comply with the "Buy American" provision by purchasing agricultural commodities and food products that are produced and processed in the United States.

**Carefully read the attached instructions.** Please contact your Program Specialist or call our office toll-free at 1-800-808-6325 if you have questions or need assistance.

Procurement resources are also available on our web site at education.ohio.gov

# Ohio Department of Education Sample Food Service Management Company Request for Proposal/ Contract Cost Reimbursable

This Request for Proposal (RFP), also referred to as the "sample contract", is provided by the Ohio Department of Education, Office of Integrated Student Supports ("ISS") and is for use by school food authorities ("You") initiating a cost reimbursable contract with a food service management company (FSMC).

In general, federal regulations require ISS to approve any FSMC contracts. Any changes you make to this prototype contract must be approved in writing by ISS before the contract is executed. To comply with this requirement, you must submit this contract to ISS after you complete all necessary sections. You may release the contract for soliciting purposes after ISS reviews and approves the submitted sample contract.

All costs resulting from contracts that do not meet federal requirements are unallowable costs. If you fail to incorporate ISS's required changes to solicitation or contract documents, all costs resulting from the subsequent contract award are unallowable costs.

You must submit the following procurement documents to ISS and allow at least 5 business days for review and approval prior to executing the contract:

- 1. Proof of publication of public advertisement
- 2. List of FSMCs that received the solicitation/contract documents and all addenda issued (include date mailed/delivered)
- 3. A list of proposers in attendance at the pre-proposal meeting
- 4. Correspondence from proposers opting not to submit a proposal (or phone call documentation)
- 5. Scoring information for each proposal
- 6. Detailed cost information for each proposal
- 7. The sample contract with all attachments completed

After written notification from ISS that you may precede with the award, you must provide ISS with an executed contract.

Federal regulations require ISS to review all contracts with FSMCs for program compliance. ISS is also required to review any amendments in extension years prior to their execution.

Contracts with a FSMC must be for 1 year (or less depending on start/end dates and services required). They may include up to 4 optional 1-year renewals.

ISS is not a party to this contract. ISS only reviews the contract to assure compliance with Federal and State procurement requirements. ISS does not review or judge the fairness, advisability, efficiency, or fiscal implications of the contract.

Where multiple SFAs have solicited a single consolidated proposal for a FSMC contract, an independent, ancillary or alternative Request for Proposal by one of those SFAs is permissible, provided the SFA engaging in an individual, ancillary, or alternative Request for Proposal ensures that the new solicitation will not conflict with, materially change, or otherwise interfere with the ability of proposers or SFAs to maintain or execute the consolidated proposal/contract.

#### Instructions and Guidance for Completing the Cost Reimbursable Contract

- Within the contract, items that require action by SFA are highlighted in green.
- Comments are included to help provide guidance in specific areas.
- Before advertising and distributing your RFP, email a copy (in MS Word format) to your EPS for review and approval. Approval takes 5-7 business days

## FOOD SERVICE MANAGEMENT COMPANY

## REQUEST FOR PROPOSAL AND CONTRACT

### **Table of Contents**

	nformation	
Standard	Terms and Conditions	
I.	Scope and Purpose	
II.	Designation of Program Expenses	
III.	Signature Authority	
IV .	Free and Reduced Price Meals Policy	
V.	USDA foods	7
VI.	Food Safety	8
VII.	Meals	
VIII.	Books and Records	
IX.	Employees	9
Χ.	Monitoring	
XI.	Menus	
XII.	Use of Facilities, Inventory, Equipment, and Storage	
XIII.	Purchases	
XIV.	Sanitation	
XV.	Licenses, Fees, and Taxes	
XVI.	Emergency Closing	
XVII.	Terms, Nonperformance, and Termination	
	Trade Secrets and Proprietary Information	
XIX.	Insurance	
XX.	Certifications and assurances	
XXI.	Miscellaneous	
XXII.		
	ENT PAGE	17
LISTOF	CONTRACT ATTACHMENTS	18
	SITE/BUILDING LISTING - GENERAL DATA	
	SITE/BUILDING LISTING – SERVICES TO BE PROVID	
	AVERAGE DAILY PARTICIPATION WORKSHEETS	
	RICT CALENDAR	
	MUM FOOD SPECIFICATIONS	
	GRAM MENUS	
	R WORKSHEET – SFA	
EDIM	R WORKSHEET – FSMC GE BENEFIT COST WORKSHEET – SFA	د
FRING	JE BENEFIT COST WORKSHEET - SFA	32
	GE BENEFIT COST WORKSHEET – FSMC	
	ECTED OPERATIONS - REVENUE	
	ECTED OPERATIONS - EXPENSES	
INIDE	DENDENT DDICE DETERMINATION CERTIFICATE	20
INDE	PENDENT PRICE DETERMINATION CERTIFICATE	
INDEF LOBB	PENDENT PRICE DETERMINATION CERTIFICATE YING CERTIFICATION	40
INDEF LOBB DISCI	PENDENT PRICE DETERMINATION CERTIFICATE	40 41

#### **General Information**

A. Definitions. For purposes of this contract, the following definitions apply:

Applicable credits shall have the meaning established in 2 CFR 200 and USDA implementing regulations 2 CFR 400 and 415.

<u>Contractor</u> means a commercial enterprise, public or nonprofit private organization or individual that enters into a contract with a SFA.

<u>Cost reimbursable contract</u> means a contract that provides for payment of incurred costs to the extent prescribed in the contract, with or without a fixed fee.

<u>Fixed fee</u> means an agreed upon amount that is fixed at the inception of the contract. In a cost reimbursable contract, the fixed fee includes the contractor's direct and indirect administrative costs and profit allocable to the contract. The fixed fee can be expressed either as a fixed amount or as a cost per meal.

<u>Food service management company</u> means a commercial enterprise, nonprofit organization, or public institution that is, or may be, contracted with by a recipient agency to manage any aspect of a recipient agency's food service, in accordance with 7 CFR 210, 225, or 226.

ISS means the Ohio Department of Education, Office of Integrated Student Supports

<u>Nonprofit school food service account</u> means the restricted account in which all of the revenue from all food service operations conducted by SFA principally for the benefit of school children is retained and used only for the operation or improvement of the nonprofit school food service.

School food authority means the governing body which is responsible for the administration of one or more schools; and has the legal authority to operate the Program therein or be otherwise approved by FNS to operate the Program.

**B.** Intent. This solicitation is for the purpose of entering into a contract for the operation of a food service program for Evergreen Local Schools, hereinafter referred to as School Food Authority (SFA).

The proposer will be referred to as Food Service Management Company (FSMC), and the contract will be between FSMC and SFA.

- C. Procurement method. Procurement shall be executed through submission of sealed proposals.
- D. Pre-proposal conference.

A meeting with interested proposers to review the specifications; to clarify any questions; and for a walk-through of the facilities with school officials will be held on May 10, 2023 at 1:00 pm.

Location: 14544 County Road 6, Metamora, Ohio 43540. Attendance is **required**.

- 1. Questions for pre-proposal conference. Submit questions regarding the RFP in writing by 12 Noon EST on May 3, 2023 to Eric Smola via esmola@evgvikings.org . SFA will acknowledge receipt of questions no later than 4:00 pm EST on May 3, 2023.
  - a. Questions submitted prior to the Pre-Proposal Conference will be answered at the Pre-Proposal Conference.
  - b. Questions from the floor at the Pre-Proposal Conference must also be presented in writing. These questions may or may not be answered at the Pre-Proposal Conference.
  - c. All questions presented at the Pre-Proposal Conference will be answered in writing after the meeting and sent to all individuals that signed in at the Pre-Proposal Conference.
- 2. **Written communication** will override any verbal communication that takes place during the process between any FSMC and SFA.

#### E. Proposal submission and award.

1. Proposals are to be submitted by 10:00 am EST on May 19, 2023 to:

Name of Agency: Evergreen Local Schools
Mailing Address: 14544 County Road 6
Physical Address: 14544 County Road 6
City/State/Zip Metamora, Ohio 43540

Proposals will not be accepted after this time. Proposal is to be submitted in an envelope marked *Food Service Management Proposal*. SFA reserves the right to retain all proposals for a period of at least sixty (60) days.

- Evaluation of proposals is expected to begin on May 19, 2023 and be completed by May 26, 2023. Negotiations
  with selected FSMC will begin following evaluation. The projected award date for the contract is June 27, 2023.
  These dates are subject to change based upon the number and nature of received proposals, ISS approval
  process, and any unforeseen factors.
- 3. SFA reserves the right to waive minor irregularities or informalities in the proposal process and to reject any or all proposals if deemed to be in the best interest of SFA.
- 4. To be considered, each proposer must submit a complete response to this solicitation *using the forms provided*. There may be no material modification to the contract language.
- 5. Award shall only be made to a responsible proposer whose proposal is responsive to this solicitation. A responsible proposer is one whose financial, technical, and other resources indicate an ability to perform the services required by this solicitation.
- 6. Proposers or their authorized representatives are expected to fully inform themselves as to the conditions, requirements and specifications before submitting proposals; failure to do so will be at the proposer's own risk, and he or she cannot secure relief on the plea of error. SFA is not liable for any cost incurred by the proposer prior to the signing of a contract by all parties. Paying FSMC from the Child Nutrition Program (CNP) funds is prohibited until the contract is signed.

If additional information is required, please contact Eric J. Smola at esmola@evgvikings.org.

F. Late proposals. Any proposal received after the exact time specified for receipt in Section E will not be considered.

#### G. Award criteria.

Proposals will be evaluated by a committee against the following criteria. Each area of the award criteria must be addressed in detail in the proposal.

W	/eight	Criteria
25	points	Cost
20	points	Menu – Variety of daily entrée choices
15	points	On Site management experience in K-12 and Chef
15	points	Promotion of food service program
10	points	Service Capabilities – to provide culinary expertise, educational options, catering and vending
10	points	Food service management support to on site manager with monthly visits
5	points	3 References from districts with similar enrollment
100	points	TOTAL

#### H. Awarded contract.

 ISS Review. 7 CFR 210.19 requires ISS to review each contract between any SFA and FSMC annually to ensure compliance with program regulations. Regulations require ISS's approval of each contract and renewal year amendment before the contract is executed. ISS is not a party to any contractual relationship between any SFA and FSMC. ISS is not obligated, liable, or responsible for any action or inaction taken by any SFA or FSMC based on this contract. ISS's review of the contract is limited to assuring compliance with federal and state procurement requirements. ISS does not review or judge the fairness, advisability, efficiency, or fiscal implications of the contract.

All costs resulting from contracts that do not meet the requirements of 7 CFR 210 are unallowable nonprofit school food service account expenses. When SFA fails to incorporate ISS required changes to solicitation or contract documents, all costs resulting from the subsequent contract award are unallowable charges to the nonprofit school food service account.

#### 2. Prohibited Items.

- a. No firm, corporation, or individual shall blacklist or require a letter of relinquishment or publish or cause to be published or blacklisted any employee, mechanic, or laborer, discharged from or voluntarily leaving the service of such company, corporation, or individual, with intent and for the purpose of preventing such employee, mechanic, or laborer from engaging in or securing similar or other employment from any other corporation, company, or individual.
- b. FSMCs may not require any additional liability coverage, regardless of dollar value, beyond that which SFA would require under procurements not involving a FSMC. This prohibition would be effective in any situation where SFA conducts its own procurement or where FSMC procures products on behalf of SFA (reference FNS Instruction 1998-SP-25).
- 3. **Execution.** After the complete RFP/contract is approved by ISS, the contract must be signed by all local parties. Changes or amendments are not valid unless approved in writing by ISS prior to execution.

#### **Standard Terms and Conditions**

#### I. Scope and Purpose

- A. Duration of Contract. This contract shall be for a period of up to one (1) year, beginning on July 1, 2023, and ending on June 30, 2024, with four (4) renewals of one (1) year each with mutual agreement between SFA and FSMC.
- **B.** Independent contractor. FSMC shall be an independent contractor and not an employee of SFA. The employees of FSMC are not employees of SFA.
- C. Permanent agreement. FSMC shall operate in conformance with SFA's Permanent Agreement/Policy Statement with ISS.
- **D. Scope of operations.** Only the programs checked below will be included in the awarded contract. The programs checked below shall be the same as those listed in Attachment 2. If a program is added later, the appropriate procurement procedures must be followed.

⊠ National School Lunch Program (NSLP)	⊠ A la carte Sales
⊠ School Breakfast Program (SBP)	⊠ Adult Meals
⊠ After School Care Snack Program (ASCSP)	⊠ Catering
□ Summer Food Service Program (SFSP)	□ Contract Meals
□ Special Milk Program (SMP)	
FSMC shall have the exclusive right to operate the above pr	ogram(s) at the sites specified by SFA in Attachment 2.

**E. Program beneficiaries.** The food service provided shall be operated and maintained as a benefit to SFA's students, faculty, and staff.

- F. Nonprofit food service account. All income accruing as a result of payments by children and adults, federal reimbursements, and all other sources (including, but not limited to, donations, special functions, catering, a la carte sales, vending, concessions, contract meals, grants, and loans) shall be deposited daily in SFA's nonprofit food service account. Any profit or guaranteed return shall remain in SFA's nonprofit food service account. SFA shall retain control of the CNP nonprofit food service account and overall financial responsibility for the CNP.
- **G. Nature of contract.** SFA and FSMC agree that this contract is neither a *cost-plus-a-percentage-of-income* nor a *cost-plus-a-percentage-of-cost* contract as required under United States Department of Agriculture (USDA) Regulations 7 CFR 210.16(c) and 2 CFR 200.
- H. Responsibility for program. SFA shall be legally responsible for the conduct of the food service program and shall supervise the food service operations in such manner as will ensure compliance with the rules and regulations of ISS and USDA regarding each of the CNPs covered by this contract.
- I. Establishing prices. SFA shall establish all selling prices, including price adjustments, for all reimbursable and non-reimbursable meals, milk, and a la carte sales (including vending, adult meals, contract meals, and catering).
- J. Additional services. FSMC shall provide additional food service such as banquets, parties, and refreshments for meetings as requested by SFA. USDA Foods shall not be used for these special functions unless SFA's students will be primary beneficiaries. SFA reserves the right, at its sole discretion, to sell or dispense any food or beverage before or after SFA's regularly scheduled lunch or breakfast periods, provided such service is not prohibited by federal program regulations. Any additional food service that is a material change to the contract and/or involves a total cost of \$150,000 or more must be approved by ISS and be competitively procured.
- **K. Nutrition education.** FSMC shall cooperate with SFA in promoting nutrition education and coordinating SFA's food service with classroom instruction.
- L. Regulatory compliance. FSMC shall comply with the rules, regulations, policies, and instructions of ISS and USDA and any additions or amendments thereto, including 7 CFR 210, 220, 225, 245, and 250, as well as 2 CFR 200, 400, and 415 as applicable.

#### M. Allowable costs.

1. Allowable costs will be paid from the nonprofit school food service account to the contractor net of all discounts, rebates and other applicable credits accruing to or received by FSMC or any assignee under the contract, to the extent those credits are allocable to the allowable portion of the costs billed to SFA.

When submitting costs to SFA for payment, FSMC must either:

- a. Identify the amount of the cost that is allowable (can be paid from the nonprofit school food service account) and the amount that is unallowable (cannot be paid from the nonprofit food service account); or
- b. Exclude all unallowable costs from its billing documents and certify that only allowable costs are submitted for payment. With this option, records management processes must be established that maintain the visibility and transparency of unallowable costs, including directly associated costs, in a manner suitable for contract cost determination and verification.
- 2. FSMC's determination of its allowable costs must be made in compliance with the applicable Departmental and Program regulations and OMB cost circulars.
- 3. SFA must receive the full value of all USDA Foods, i.e., credits or reductions of FSMC costs. Specific requirements for USDA Foods are discussed further in section V of this document.
- 4. FSMC must individually identify the amount and nature of each discount, rebate and other applicable credit on bills and invoices presented to SFA for payment. SFA will require FSMC to report this information monthly. FSMC must identify the method by which it will report discounts, rebates and other applicable credits allocable to the contract that are not reported prior to conclusion of the contract.
- 5. FSMC must maintain documentation of costs, discounts, rebates, and other applicable credits, and must furnish such documentation upon request to SFA, ISS, or USDA.

- 6. No expenditure may be made from the nonprofit school food service account that permits or results in the contractor receiving payments in excess of FSMC's actual net allowable costs.
- **N. Food service staff.** FSMC shall provide necessary staff to manage the food service operations as proposed and supervise all employees.

#### O. Special dietary needs.

- FSMC shall make substitutions in the food components of the meal pattern for students with disabilities when their disability restricts their diet as stated in the students' *Individual Educational Plans (IEPs)* or 504 Plans. A licensed physician's statement must accompany any school meal accommodation requirements for students with disabilities.
- 2. Students with conditions not meeting the definition of disability but who are unable to consume regular meals because of medical or other special dietary needs will also be accommodated (or not accommodated) per the district decision. Substitutions shall be made on a case-by-case basis when supported by a statement of the need for substitutes that includes recommended alternative foods, unless otherwise exempted by USDA. Such statement shall be signed by a medical doctor or a recognized medical authority.
- There will be no additional charge to the student for meals of which substitutions have been accommodated per this section of the contract.
- P. Dates of operation. SFA will make the final determination of the opening and closing dates of all sites, if applicable.
- Q. Gifts from FSMC. SFA's officers, employees, or agents shall neither solicit nor accept gratuities, favors, nor anything of monetary value from contractors nor potential contractors.
- **R.** Payment terms. FSMC shall invoice SFA at the end of each month for amounts due based on on-site records. SFA shall make payments within 30 business days of the invoice date. Upon termination of the Agreement, all outstanding amounts shall immediately become due and payable.
- S. Changes/amendments. Once approved by ISS, any further changes or amendments to this contract must be approved by ISS prior to execution.
- T. Escalator provision. For any renewal of an agreement, the compensation to the FSMC (i.e. management and/or administrative fees) shall be agreed upon with mutual written consent between the FSMC and the SFA, provided that any increase in compensation shall not exceed the CPI-U, Food Away from Home index.

#### II. Designation of Program Expenses

A. FSMC guarantees to SFA that FSMC shall be responsible for the expenses as checked under Column I. FSMC shall be responsible for negotiating/paying all employee fringe benefits, employee expenses, and accrued vacation and sick pay for staff on their payroll. FSMC shall factor these expenses into the fees that will be billed to SFA. SFA shall pay directly for the expenses as checked under Column II. Any expenses that will be not applicable to the contract shall be marked with N/A.

DESCRIPTION	COLUMN I (FSMC)	COLUMN II (SFA)
LABOR/BENEFITS:		
Managers and/or Supervisors	X	
Full and Part-time Workers		Х
FOOD:		
USDA Foods		
Handling and Processing Charges	Х	
Commercial Distribution Charges	Х	
Other Foods	Х	

DESCRIPTION	COLUMN I (FSMC)	COLUMN II (SFA)
OTHER EXPENSES:		
Equipment – Major		
Original Purchase		Χ
Routine Maintenance		Χ
Major Repairs		Χ
Replacement		Χ
Equipment – Minor (trays, tableware,		
glassware, utensils)		
Original Purchase		X
Replacement	X	Χ
Cleaning/Janitorial Supplies	X	
Laundry and Linen	X	
Office Materials	X	
Paper/Disposable Supplies	X	
Pest Control		Х
Postage	X	Χ
Printing	X	Χ
Product Testing	Х	
Promotional Materials	Х	
Telephone		
Local		X
Long Distance		Х
Expenses incurred to maintain the point of		Х
service count (i.e. the cost of tickets,		
tokens, and/or point of sale system)		
Training	X	
Transportation of meals		Х
Trash Removal		
From Kitchen	X	X
From School Premises		X
Vehicles	NA	NA

#### III. Signature Authority

A. SFA shall retain signature authority for the application/agreement, free and reduced-price policy statement, programs indicated in Section I.D, and the monthly claim for reimbursement. (7 CFR §210.9(a) and (b) and 7 CFR 210.16(a)(5))

#### IV. Free and Reduced Price Meals Policy

- **A.** Eligibility roster. SFA shall be responsible for the establishment and maintenance of the free and reduced price meals eligibility roster. SFA is ultimately responsible for assuring the accuracy of this roster.
- **B.** Point of service count. FSMC shall conduct an accurate point-of-service count using the counting system submitted by SFA and approved by ISS in the annual contract between SFA and ISS as required under USDA regulations. Any counting system must eliminate the potential for overt identification of free and reduced price eligible students. (7 CFR 245.8)

- C. Eligibility application. SFA shall be responsible for the development and distribution of the parent letter and Application for Free and Reduced Price Meals; Direct Certification; and determination of eligibility for free or reduced price meals. FSMC may act as an agent for SFA related to these responsibilities.
- **D.** Eligibility hearings. SFA shall be responsible for conducting any hearings related to determinations regarding eligibility for free or reduced price meals.
- **E. Verification of eligibility.** SFA shall be responsible for verifying Applications for Free and Reduced Price Meals as required by USDA regulations. FSMC may act as an agent for SFA related to verification of applications.

#### V. USDA foods

- A. Use for SFA's benefit. Any donated foods received by SFA and made available to FSMC must accrue solely to the benefit of SFA's CNPs, and shall be fully utilized therein. Donated foods shall be considered received when the foods arrive at the school kitchen, SFA storage facility, or FSMC storage facility in either raw form or in processed end products. FSMC shall have records available to substantiate that the full value of all donated foods is used solely for the benefit of SFA.
- **B. Title.** SFA shall retain title to all donated foods and the selected FSMC will conduct all activities relating to donated foods for which it is responsible in accordance with 7 CFR 210, 220, 225, 226, and 250 as applicable.
- C. Acceptance of foods. FSMC shall accept and use donated foods in as large quantities as may be efficiently utilized in SFA's nonprofit food service, subject to approval of SFA. SFA shall consult with FSMC in the selection of donated foods; however, the final determination as to the acceptance of donated foods must be made by SFA
- **D. Storage and inventory.** FSMC will comply with all storage and inventory requirements for donated foods. FSMC will ensure that its system of inventory management will not result in SFA being charged for donated foods.
- E. Specific use requirements. FSMC will use all donated ground beef and ground pork products, and all processed end products, without substitution, in SFA's food service. FSMC will use all other donated foods, or will use commercially purchased foods of the same generic identity, of U.S. origin, and of equal or better quality than the donated foods, in SFA's food service.
- **F.** Recordkeeping. FSMC is required to maintain accurate and complete records with respect to the receipt, use/disposition, storage, and inventory of donated foods in accordance with 7 CFR 250.54(b). Failure by FSMC to maintain the required records under this contract shall be considered prima facie evidence of improper distribution or loss of donated foods.
- **G. Negligence.** FSMC shall accept liability for any negligence on its part that results in any loss of, improper use of, or damage to donated foods.
- H. Processing contracts. FSMC is prohibited from entering into any processing contracts utilizing donated foods on behalf of SFA. Selected FSMC agrees that any procurement and/or utilization of end products by selected FSMC on behalf of SFA will be in compliance with the requirements in subpart C of 7 CFR 250 and with the provisions of SFA's processing agreements.
- I. Discounts, rebates, refunds. SFA must receive all discounts or rebates for donated foods purchases made on its behalf. All refunds received from processors must be retained in the nonprofit food service account.
- J. Credit for food value. FSMC must credit SFA for the value of all donated foods received for use in SFA's meal service in the school year or fiscal year (including both entitlement and bonus foods), and including the value of donated foods contained in processed end products, in accordance with the contingencies in 7 CFR 250.51(a). The donated foods will be credited using entitlement value. Credits will be reported on the monthly invoice from FSMC.
- K. Reconciliation. Year-end reconciliation shall be conducted by SFA to ensure and verify correct and proper credit has been received for the full value of all donated foods used by FSMC during the fiscal year. SFA reserves the right to conduct donated foods credit audits throughout the year to ensure compliance with federal regulations 7 CFR 210 and 7 CFR 250. If any adjustments are necessary, SFA is responsible for assuring such adjustments are made.

- L. Review of records. The distributing agency, sub-distributing agency, SFA, the Comptroller General, the Department of Agriculture, or their duly authorized representatives, may perform onsite reviews of FSMCs food service operation, including the review of records, to ensure compliance with the requirements for the management and use of donated foods;
- **M.** Contingency for extension or renewal. Extensions or renewals of the contract, if applicable, are contingent upon the fulfillment of all contract provisions relating to donated foods.

#### VI. Food Safety

- A. Inspection requirements. SFA shall comply with food safety inspection requirements as prescribed by USDA for its facilities and shall ensure that all state and local regulations are being met by FSMC preparing or serving meals at any SFA facility.
- B. Outside facility requirements. FSMC shall maintain state and/or local health certifications for any facility outside SFA in which it proposes to prepare meals and shall maintain this health certification for the duration of the contract as required under USDA Regulations 7 CFR 210.16(c) and shall comply with food safety inspection requirements as prescribed by USDA for its facilities and shall ensure that all state and local regulations are being met in its facilities.

#### VII. Meals

- A. Schedule. FSMC shall serve meals on such days and at such times as requested by SFA
- B. SFA responsibility. SFA shall retain control of the quality, extent, and general nature of the food service.
- **C. Free, reduced, and paid.** FSMC shall offer free, reduced price, and full price reimbursable meals to all eligible children participating in the programs indicated in Section I.D.
- **D. Meal pattern.** FSMC shall provide meals and à la carte items that satisfy the meal pattern requirements as defined in applicable program regulations (7 CFR 210, 220, 225, 226).
- E. Participation. FSMC shall promote efforts to increase participation in the child nutrition programs.
- **F. Scope of services.** FSMC shall provide the specified types of service in the schools/sites listed in Attachment 2, which is a part of this contract.
- **G.** Authorized sales. FSMC shall sell on the premises only those foods and beverages authorized by SFA and only at the times and places designated by SFA.
- H. Meals not meeting requirements. No payment will be made to FSMC for meals that are spoiled or unwholesome at the time of delivery; do not meet detailed specifications as developed by SFA for each food component in the meal pattern; or do not otherwise meet the requirements of this contract.
- I. Adult meals. Adult meal charges must be established in accordance with FNS Instruction 782-5, Pricing of Adult Meals in the National School Lunch and School Breakfast Programs. Pricing must include overall cost of the meal including the value of any USDA Foods used to prepare meals.

#### VIII. Books and Records

A. Reporting to SFA. FSMC shall maintain such records (supported by invoices, receipts, or other evidence) as SFA will need to meet monthly reporting responsibilities and shall submit monthly operating statements in a format approved by SFA no later than the tenth calendar day succeeding the month in which services were rendered. Participation records, including claim information by eligibility category, shall be submitted no later than the fifth working day succeeding the month in which services were rendered. SFA shall perform edit checks on the participation records provided by FSMC prior to the preparation and submission of the claim for reimbursement.

- **B.** Allowable expenses. FSMC shall maintain on-site records to support all allowable expenses appearing on the monthly operating statement. These records shall be kept in an orderly fashion according to expense categories.
- C. Year-end statement. FSMC shall provide SFA with a year-end statement.
- D. Review of records. Books and records of FSMC pertaining to the contract shall be made available, upon demand, in an easily accessible manner for a period of three years after the final claim for reimbursement for the fiscal year to which they pertain. The books and records shall be made available for audit, examination, excerpts, and transcriptions by SFA and/or any state or federal representatives or auditors. If audit findings regarding FSMC's records have not been resolved within the three-year record retention period, the records must be retained beyond the three-year period for as long as required for the resolution of the issues raised by the audit. (7 CFR 210.9(b)(17) and 2 CFR 200.333)
- E. Federally required records. FSMC shall not remove federally required records from SFA premises upon contract termination.

#### IX. Employees

- A. Designation of employer. Attachment 7 ("Labor Worksheet, SFA Employees") designates those employees who shall be retained by SFA and those subject to employment by FSMC.
- **B.** Staffing plan. FSMC shall provide SFA with a schedule of employees, positions, assigned locations, salaries, and hours to be worked as part of the proposal on Attachment 8. Specific locations and assignments will be provided to SFA two full calendar weeks prior to the commencement of operation.
- C. Site Manager. SFA shall have final approval regarding the hiring of FSMC's site manager. Any site manager proposed by FSMC must meet the minimum hiring qualifications for School Nutrition Program Directors set forth in the USDA Final Rule: Professional Standards for School Nutrition Programs Personnel as Required by the Healthy, Hunger-Free Kids Act of 2010.

#### D. Professional standards.

- 1. FSMC shall ensure that all FSMC employees and all SFA hourly employees complete continuing education training as required under the USDA Final Rule: Professional Standards for School Nutrition Programs Personnel as Required by the Healthy, Hunger-Free Kids Act of 2010.
- 2. FSMC shall determine annual continuing education requirements for all FSMC employees and all SFA hourly employees.
- 3. FSMC shall maintain records documenting completion of continuing education training for all FSMC employees and all SFA hourly employees.
- 4. Any SFA management employee responsible for the overall administration of the program shall complete and document their own required continuing education training.
- E. Wage and hour requirements. FSMC shall comply with all wage and hours of employment requirements of federal and state laws. FSMC shall be responsible for supervising and training personnel, including SFA-employed staff. Supervision activities include employee and labor relations, personnel development, and hiring and termination of FSMC management staff, except the site manager. FSMC shall also be responsible for the hiring and termination of non-management staff who are employees of FSMC.
- F. Workers' compensation. FSMC shall provide Workers' Compensation coverage for all its employees.
- **G. SFA policies.** FSMC shall instruct its employees to abide by the policies, rules, and regulations with respect to use of SFA's premises as established by SFA and which are furnished in writing to FSMC.
- H. Staffing patterns. Staffing patterns, except for the site manager, shall be mutually agreed upon.
- Facilities. SFA shall provide sanitary toilet and hand washing facilities for the employees of FSMC.

- J. Removal of employees. SFA may request, in writing, the removal of any employee of FSMC who violates health requirements or conducts himself or herself in a manner that is detrimental to the well-being of the students, provided such request is not in violation of any federal, state, or local employment laws. In the event of the removal or suspension of any such employee, FSMC shall immediately restructure the food service staff without disruption of service.
- **K. Emergency procedures.** All SFA and/or FSMC personnel assigned to the food service operation in each school shall be instructed in the use of all emergency valves, switches, and fire safety devices in the kitchen and cafeteria areas.
- L. Background check. SFA will require FSMC to perform a criminal background check on any of FSMC employee that will be working at SFA and disclose results to SFA.

#### X. Monitoring

- 1. **SFA observation.** SFA shall monitor the food service operation of FSMC through periodic on-site SFA school building visits to ensure that the food service is in conformance with USDA program regulations (7 CFR 210.16). Further, if there is more than one school site, there is an additional requirement that SFA conduct an on-site review of the counting and claiming system no later than February 1 of each year as required by 7 CFR 210.8.
- Review of records. The records necessary for SFA to complete the required monitoring activities must be maintained by FSMC under this contract and must be made available to the Inspector General, USDA, ISS, and SFA upon request for the purpose of auditing, examination, and review.
- 3. **SFSP sites.** If applicable, SFA, as an SFSP sponsor, is responsible for conducting and documenting the required SFSP site visits of all sites for preapproval and during operation of the program.

#### XI. Menus

- A. Advisory group. SFA shall establish and FSMC shall participate in the formation, establishment, and periodic meetings of an SFA advisory board composed of students, teachers, and parents to assist in menu planning. (7 CFR 210.16(a)(8))
- B. Menu development. FSMC shall develop menus for all programs.
- C. Menu cycle. FSMC must comply with the agreed upon menus included in the proposal document for the first 21 days of program operation. Any changes made by FSMC after the initial menu cycle may be made only with the approval of SFA. SFA shall approve the menus no later than two weeks prior to service (7 CFR 210.16(b)(1)). FSMC must also comply with the Minimum Food Specifications in Attachment 5 for all programs.

#### XII. Use of Facilities, Inventory, Equipment, and Storage

- A. Use of space. SFA will make available, without cost or charge to FSMC, area(s) of the premises agreeable to both parties in which FSMC shall render its services.
- **B.** Beginning and ending inventory. Prior to the start of initial operations, FSMC and SFA will take a beginning inventory of all usable food, supplies, and USDA Foods on the premises. FSMC will utilize such inventory at a value determined by invoice. On termination of the Contract, FSMC and SFA will take a similar inventory. If the value of the ending inventory is greater than the beginning inventory, the difference shall be added to FSMCs Cost of Business and if lesser, the difference shall be subtracted from FSMCs Cost of Business.
- C. Supplies and equipment. FSMC shall maintain the inventory of silverware, chinaware, kitchen utensils, and other operating items necessary for the food service operation at the inventory level as specified by SFA. SFA will replace expendable equipment and replace, repair, or maintain nonexpendable equipment except when damages result from the use of less than reasonable care by the employees of FSMC.

- D. Keys. FSMC shall provide SFA with one set of keys for all food service areas secured with locks.
- **E.** Regulatory compliance. SFA shall furnish and install any equipment and/or make any structural changes needed to comply with federal, state, or local laws, ordinances, rules, and regulations.
- **F. Equipment or utility malfunction.** SFA shall be responsible for any losses, including USDA Foods, which may arise due to equipment malfunction or loss of electrical power not within the control of FSMC.
- G. SFA equipment. All food preparation and serving equipment owned by SFA shall remain on the premises of SFA.
- H. FSMC equipment. FSMC shall notify SFA of any equipment belonging to FSMC on SFA premises within 10 days of its placement on SFA premises. SFA shall not be responsible for loss or damage to equipment owned by FSMC and located on SFA premises.
- Access to facilities. SFA shall have access, with or without notice, to all of SFA's facilities used by FSMC for the purposes of inspection and audit.
- J. Use of facilities other than for programs. FSMC shall not use SFA's facilities to produce food, meals, or services for other organizations without the approval of SFA. If such usage is mutually acceptable, there shall be a signed agreement which stipulates the fees to be paid by FSMC to SFA for such facility usage.
- K. Return of equipment. FSMC shall surrender to SFA, upon termination of the contract, all equipment and furnishings in good repair and condition, reasonable wear and tear expected.

#### XIII. Purchases

- A. FSMC acting as agent. If FSMC is procuring goods or services which are being charged to SFA under the contract, FSMC is acting as an agent for SFA and must comply with federal procurement regulations (2 CFR Part 200, 2 CFR Part 400 and 7 CFR Part 210.21). FSMC may not serve as a vendor for any procurement conducted as an agent of SFA. Any rebates, discounts, or commissions associated in any manner with purchases must be returned to the nonprofit school food service account. Only net costs may be charged to SFA.
- B. Food specifications. Any purchase of food must meet the specification listed in Attachment 5.
- C. Equipment investment. FSMC may purchase equipment for the food service program.
  - 1. The equipment purchase may be up to but may not exceed \$25,000. FSMC must comply with federal procurement regulations (2 CFR Part 200, 2 CFR Part 400 and 7 CFR Part 210.21) and may not serve as a vendor for any procurement conducted on behalf of SFA. SFA shall repay at the rate specified when the equipment was purchased, which shall be charged to SFA as an operating expense of the food service program. Ownership of the investment will vest in SFA upon full payment of the purchase price to FSMC. Upon such payment, FSMC shall deliver a bill of sale evidencing transfer of title to the equipment to SFA.
  - 2. If the contract expires or is terminated prior to the complete repayment of the investment, SFA shall, on the expiration date, or within five days after receipt by either party of any notice of termination under this Agreement, either: reimburse FSMC the unpaid portion of the investment; deliver the equipment or other items funded by the investment to FSMC; or elect to continue to pay FSMC at the rate specified when the equipment was purchased until the balance of the investment is repaid.
  - 3. SFA must obtain prior approval from ISS for the purchase of any equipment (as defined in 2 CFR § 200.33) unless such equipment is included on a pre-approved equipment list published by ISS and such list is effective at the time of purchase.

#### XIV. Sanitation

**A.** Trash removal. FSMC shall place garbage and trash in containers in designated areas as specified by SFA. SFA shall remove all garbage and trash from the designated areas.

- **B.** Cleaning of service areas. FSMC shall clean the meal production and service areas used to provide the services detailed on Attachment 2.
- **C. General care.** FSMC shall operate and care for all equipment and food service areas in a clean, safe, and healthy condition in accordance with standards acceptable to SFA and comply with all applicable laws, ordinances, regulations, and rules of federal, state, and local authorities, including laws related to recycling.
- D. Ventilation hoods. SFA shall clean ducts and hoods above the filter line. FSMC shall clean hood filters.
- E. Local and state requirements. FSMC shall comply with all local and state sanitation requirements in the preparation of food.

#### XV. Licenses, Fees, and Taxes

- A. Taxes. FSMC shall be responsible for paying all applicable taxes and fees, including (but not limited to) excise tax, state and local income tax, payroll and withholding taxes for FSMC employees. FSMC shall hold SFA harmless for all claims arising from payment of such taxes and fees.
- B. Licenses. FSMC shall obtain and post all licenses and permits as required by federal, state, and/or local law.
- C. SFA rules. FSMC shall comply with all SFA building rules and regulations.

#### XVI. Emergency Closing

- A. Utility interruption. SFA shall notify FSMC of any interruption in utility service of which it has knowledge.
- **B.** School closing. SFA shall notify FSMC of any delay in the beginning of the school day or the closing of school(s) due to snow or other emergency conditions.

#### XVII. Terms, Nonperformance, and Termination

- A. Remedies for nonperformance. In the event of FSMC's nonperformance under this contract and/or the violation or breach of the contract terms, SFA shall have the right to pursue all administrative, contractual, and legal remedies against FSMC and shall have the right to seek all sanctions and penalties as may be appropriate.
- **B.** Fiscal penalties. FSMC shall reimburse SFA for the full amount of any fiscal penalties resulting from adjusted or disallowed claims which are attributable to FSMC's negligence, including those fiscal penalties based on reviews or audit findings that occurred during the effective dates of original and renewal contracts.
- C. Force Majeure. Neither FSMC nor SFA shall be responsible for any losses resulting if the fulfillment of the terms of the contract shall be delayed or prevented by wars, acts of public enemies, strikes, fires, flood, acts of God, or for any acts not within the control of FSMC or SFA, respectively, and which, by the exercise of due diligence, it was unable to prevent.
- D. Termination for cause. In the event either party commits a material breach, including, but not limited to, violation of program regulations, the non-breaching party may terminate this agreement for cause by giving 60 days written notice. If the breach is remedied prior to the proposed termination date, the non-breaching party may elect to continue this agreement.
- **E. Termination for convenience.** At any time, because of circumstances beyond the control of SFA as well as FSMC, FSMC or SFA may terminate the contract by giving 60 days written notice to the other party.
- **F.** Contract authority. SFA is the responsible authority without recourse to USDA or ISS to the settlement and satisfaction of all contractual and administrative issues arising from the transaction. Such authority includes, but is not limited to: source evaluation, protests, disputes, claims, or other matters of a contractual nature. Matters concerning violations of the law will be referred to the local, state, or federal authority that has proper jurisdiction.

#### XVIII. Trade Secrets and Proprietary Information

- A. FSMC trade secrets. During the term of the Agreement, FSMC may grant to SFA a nonexclusive right to access certain proprietary materials of FSMC, including menus, recipes, signage, food service surveys and studies, management guidelines and procedures, operating manuals, software (both owned by and licensed by FSMC), and similar compilations regularly used in FSMC's business operations (trade secrets). SFA shall not disclose any of FSMC's trade secrets or other confidential information, directly or indirectly, during or after the term of the Agreement. SFA shall not photocopy or otherwise duplicate any such material without the prior written consent of FSMC. All trade secrets and other confidential information shall remain the exclusive property of FSMC and shall be returned to FSMC immediately upon termination of the Agreement. Without limiting the foregoing and except for software provided by SFA, SFA specifically agrees that all software associated with the operation of the food service, including without limitation, menu systems, food production systems, accounting systems, and other software, are owned by or licensed to FSMC and not SFA. Furthermore, SFA's access or use of such software shall not create any right, title interest, or copyright in such software and SFA shall not retain such software beyond the termination of the Agreement. In the event of any breach of this provision, FSMC shall be entitled to equitable relief, including an injunction or specific performance, in addition to all other remedies otherwise available. This provision shall survive the termination of the Agreement.
- **B. Right to inventions.** Any discovery, invention, software, or programs paid for by SFA shall be the property of SFA to which ISS and USDA shall have unrestricted rights including copyrights.

#### XIX. Insurance

- A. Required coverage. FSMC shall maintain the insurance coverage set forth below for each accident provided by insurance companies authorized to do business in the state of Ohio. A Certificate of Insurance of FSMC's insurance coverage indicating these amounts must be submitted at the time of the award. The information below must be completed by SFA.
  - 1. Comprehensive General Liability includes coverage for:
    - a. Premises Operations
    - b. Products Completed Operations
    - c. Contractual Insurance
    - d. Broad Form Property Damage
    - e. Independent Contractors
    - f. Personal Injury

\$3,000,000 Combined Single Limit

- Automobile Liability: \$3,000,000 Combined Single Unit
- 3. Workers' Compensation: Statutory; Employer's Liability: \$3,000,000
- 4. Excess Umbrella Liability: \$NA Combined Single Unit
- **B. SFA as additional insured.** SFA shall be named as additional insured on General Liability, Automobile, and Excess Umbrella. FSMC must provide a waiver of subrogation in favor of SFA for General Liability, Automobile, Workers' Compensation, and Excess Umbrella.
- C. Notice to SFA. The contract of insurance shall provide for notice to SFA of cancellation of insurance policies 30 days before such cancellation is to take effect. SFA may ask for proof of such direction in the form letter from the insurance company.

#### XX. Certifications and assurances

- **A. Energy efficiency.** FSMC shall comply with the mandatory standards and policies relating to energy efficiency that are contained in the state energy plan issued in compliance with the Energy Policy and Conservation Act (P.L.94-163, 89 Stat. 871).
- **B.** Contract Work Hours and Safety Standards Act. FSMC shall comply with Sections 103 and 107 of the Contract Work Hours and Safety Standards Act (the *Act*), 40 U.S.C. §327-330, as supplemented by Department of Labor regulation, 29 CFR 5.
- **C.** Equal employment opportunity. FSMC shall comply with Executive Order 11246, entitled *Equal Employment Opportunity*, as amended by Executive Order 11375 of October 13, 1967, and as supplemented in Department of Labor regulations, 41 CFR 60.
- D. Civil rights compliance. FSMC hereby agrees that it will comply with:
  - A. Title VI of the Civil Rights Act of 1964 (42 U.S.C. 2000d et seq.);
  - B. Title IX of the Education Amendments of 1972 (20 U.S.C. 1681 et seq.);
  - C. Section 504 of the Rehabilitation Act of 1973 (29 U.S.C. 794);
  - D. Age Discrimination Act of 1975 (42 U.S.C. 6101 et seq.);
  - E. Title II and Title III of the Americans with Disabilities Act (ADA) of 1990 as amended by the ADA Amendment Act of 2008 (42 U.S.C. 12131-12189);
  - F. Executive Order 13166, "Improving Access to Services for Persons with Limited English Proficiency." (August 11, 2000);
  - G. All provisions required by the implementing regulations of the Department of Agriculture (USDA) (7 CFR Part 15 et seq.);
  - H. Department of Justice Enforcement Guidelines (28 CFR Parts 35, 42 and 50.3);
  - I. Food and Nutrition Service (FNS) directives and guidelines to the effect that, no person shall, on the grounds of race, color, national origin, sex, age, or disability, be excluded from participation in, be denied the benefits of, or otherwise be subject to discrimination under any program or activity for which the Program applicant receives Federal financial assistance from USDA; and hereby gives assurance that it will immediately take measures necessary to effectuate this Agreement.
  - J. The USDA non-discrimination statement that in accordance with Federal civil rights law and U.S. Department of Agriculture (USDA) civil rights regulations and policies, the USDA, its Agencies, offices, and employees, and institutions participating in or administering USDA programs are prohibited from discriminating based on race, color, national origin, religion, sex, gender identity (including gender expression), sexual orientation, disability, age, marital status, family/parental status, income derived from a public assistance program, political beliefs, or reprisal or retaliation for prior civil rights activity, in any program or activity conducted or funded by USDA (not all bases apply to all programs).

This assurance is given in consideration of and for the purpose of obtaining any and all Federal financial assistance, grants, and loans of Federal funds, reimbursable expenditures, grant, or donation of Federal property and interest in property, the detail of Federal personnel, the sale and lease of, and the permission to use Federal property or interest in such property or the furnishing of services without consideration or at a nominal consideration, or at a consideration that is reduced for the purpose of assisting the recipient, or in recognition of the public interest to be served by such sale, lease, or furnishing of services to the recipient, or any improvements made with Federal financial assistance extended to the Program applicant by USDA. This includes any Federal agreement, arrangement, or other contract that has as one of its purposes the provision of cash assistance for the purchase of food, and cash assistance for purchase or rental of food service equipment or any other financial assistance extended in reliance on the representations and agreements made in this assurance.

By accepting this assurance, FSMC agrees to compile data, maintain records, and submit records and reports as required, to permit effective enforcement of nondiscrimination laws and permit authorized USDA personnel during hours of program operation to review and copy such records, books, and accounts, access such facilities and interview such personnel as needed to ascertain compliance with the nondiscrimination laws. If there are any violations of this assurance, the Department of Agriculture, FNS, shall have the right to seek judicial enforcement of this assurance. This assurance is binding on FSMC, its successors, transferees and assignees as long as it receives assistance or retains possession of any assistance from USDA. The person or persons whose signatures appear on this contract are authorized to sign this assurance on behalf of FSMC.

- **E. Buy American.** FSMC shall comply with the *Buy American Provision* (7 CFR 210.21(d)) for contracts that involve the purchase of food.
  - 1. FSMC shall purchase, to the maximum extent practicable, domestic commodities or products which are either an agricultural commodity produced in the United States (U.S.) or a food product processed in the U.S. substantially using agricultural commodities produced in the U.S.
  - 2. FSMC shall seek approval of SFA before purchasing foods under an exception to the Buy American provision and maintain documentation of any such purchases that must include, at a minimum:
    - a. the non-domestic product that was purchased
    - b. the date of the purchase
    - c. the reason for the exception
    - d. any efforts made to find alternate sources or substitute domestic products
  - 3. SFA may review vendor purchase records to ensure compliance with the Buy American provision.
- F. Independent price determination. FSMC has signed the Certification of Independent Price Determination, Attachment 13, which was attached as an addendum to FSMC's proposal and which is incorporated herein by reference and made a part of this contract.
- **G.** Disbarment, suspension, ineligibility, and Voluntary Exclusion. FSMC certifies, by submission of this proposal, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any federal department or agency.
- H. Clean Air Act. FSMC shall comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251-1387).
- I. Lobbying certification. FSMC has signed the Lobbying Certification, Attachment 14, which was attached as an addendum to FSMC's proposal and which is incorporated and made a part of this contract. If applicable, FSMC has also completed and submitted Standard Form-LLL, *Disclosure Form to Report Lobbying*, (Attachment 15), or will complete and submit as required in accordance with its instructions included in Attachment 15.
- J. Copeland Act. FSMC shall comply with the Copeland "Anti-Kickback" Act (18 U.S.C.874) as supplemented in Department of Labor regulations (29 CFR 3).
- K. Davis-Bacon Act. FSMC shall comply with the Davis-Bacon Act (40 U.S.C. 276a to 276a-7) as supplemented by Department of Labor regulations (29 CFR 5).
- L. Other pertinent laws. FSMC shall comply with all other pertinent state and federal laws.

#### XXI. Miscellaneous

- A. Proposal specifications. FSMC shall comply with the provisions of the proposal specifications, which are hereby in all respects made a part of this contract including all agreed to negotiations between SFA and selected FSMC which have been approved in writing by ISS.
- **B.** Subcontracting prohibited. No provision of this contract shall be assigned or subcontracted without prior written consent of SFA.
- C. Waiver of claim. No waiver of any default shall be construed to be or constitute a waiver of any subsequent claim.
- D. Best commercial practices. Any silence, absence, or omission from the contract specifications concerning any point shall be regarded as meaning that only the best commercial practices are to prevail and that only materials (e.g. food, supplies, etc.) and workmanship of a quality that would normally be specified by SFA are to be used.
- **E.** Claims for adjustment. Payments on any claim shall not preclude SFA from making a claim for adjustment on any item found not to have been in accordance with the provisions of this contract and proposal specifications.

- F. Program review findings. SFA shall be responsible for ensuring the resolution of program review and audit findings.
- G. ISS Review. This contract is subject to review and approval by ISS.
- H. Indemnification. Except as otherwise expressly provided in this contract, FSMC will defend, indemnify, and hold SFA harmless from and against all claims, liability, loss and expense, including reasonable collection expenses, attorneys' fees and court costs that may rise because of the sole negligence, misconduct, or other fault of the FSMC, its agents or employees in the performance of its obligations under this contract, except to the extent any such claims or actions result from the negligence of SFA, its employees or agents. This clause shall survive termination of the Agreement.
- I. Financial soundness. SFA and FSMC shall work together to ensure a financially sound operation.
- J. Assumptions. Financial terms of the Agreement are based upon existing conditions and the following assumptions. If there is a material change in conditions, including, without limitations, changes to the following assumptions, the contract (1) may be terminated at the end of the current term or (2) continue under the same terms as written, whichever is mutually agreed upon.
  - 1. SFA's policies, practices, and service requirements shall remain materially consistent throughout the contract term and any subsequent contract renewals.
  - 2. Legislation, regulations, and reimbursement rates that create changes in the school lunch program shall remain materially consistent throughout the year.
  - 3. Usable USDA Foods, of adequate quality and variety required for the menu cycle, valued at an amount as set forth by USDA per pattern meal for the contract year will continue to be available.
  - The government reimbursement rates in effect shall remain materially consistent throughout the year.
  - 5. Meal components and quantities required for applicable CNPs remain consistent with prior years.
  - 6. Service hours, service requirements, and type or number of facilities selling food and/or beverages on SFA's premises shall remain materially consistent throughout the year.
  - 7. The state or federal minimum wage rate and taxes in effect shall remain materially consistent throughout the year.
  - 8. The projected number of full feeding days is: 178.
  - SFA revenue credited to the nonprofit food service program shall include all state and federal amounts received specifically for child nutrition operations.

The term materially consistent shall mean that a change does not (1) materially increase FSMC's cost of providing management service or (2) materially decrease the net revenue derived from the food service operations.

#### AGREEMENT PAGE

By submission of this proposal, FSMC certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any federal department or agency; and that it shall operate in accordance with all current program regulations.

Furthermore, consistent with Section I.Q of this RFP, FSMC certifies that is has not exchanged any gratuities, favors, nor anything of monetary value with SFA and that this proposal is made without prior understanding, agreement, or connection with any other offeror submitting a proposal for the same type of service, and is in all respects fair and without collusion or fraud. FSMC agrees to abide by all terms and conditions of this RFP and certifies that the person below is authorized to sign the RFP on behalf of FSMC.

FSMC NAME:	
FSMC ADDRESS:	
·	
3 <del></del>	
SIGNATURE (Of authorized representative):	Date:
PRINT NAME:	
TITLE:	
PHONE:	
E-MAIL:	
(SFA will complete section below this line)	
Awarding of the Contract:	
In accepting this proposal and awarding this contract, SFA certifies that not taken any action which may have jeopardized the independence of will operate in accordance with program regulations.	t the SFA's officers, employees or agents have the proposal referred to above and that SFA
SFA by signing below is awarding the contract for this RFP to the proposall terms and conditions; and all addendums, and attachments, including by both SFA and proposer will be incorporated into this awarded contract.	ng any additional addendums mutually agreed to
The undersigned hereby accepts proposer's services as an FSMC as s 2023 through June 30, 2024.	specified in this proposal for the period of July 1,
SIGNATURE (Of authorized representative):	Date:
PRINT NAME: Eric J. Smola	

TITLE:

Superintendent

#### LIST OF CONTRACT ATTACHMENTS

TITLE	ATTACHMENT	SFA ACTION REQUIRED	FSMC ACTION REQUIRED
Site/Building Listing - General Data	Attachment 1	X	
Site/Building Listing - Services to Be Provided	Attachment 2	X	
Site Average Daily Participation Worksheets	Attachment 3	X	
District Calendar	Attachment 4	X	
Minimum Food Specifications	Attachment 5	Х	
Program Menus	Attachment 6	X	Х
Labor Work Sheet, SFA Employees	Attachment 7	X	
Labor Work Sheet, FSMC Employees	Attachment 8		Х
Fringe Benefit Cost Sheet, SFA Employees	Attachment 9	X	
Fringe Benefit Cost Sheet, FSMC Employees	Attachment 10		X
Projected Operations – Revenue	Attachment 11	X	
Projected Operations – Expenses	Attachment 12	USDA food values only	Х
Independent Price Determination Certificate	Attachment 13	Х	Х
Lobbying Certification	Attachment 14		Х
Disclosure of Lobbying Activities	Attachment 15		Х
Unallowable SFA-FSMC Contract Document Provisions	Attachment 16	Х	X

# SFA SITE/BUILDING LISTING - GENERAL DATA

ST LINCH SNACK DAYS	AN AN	
10:30- NA		11:00- 12:30 NA
BREAKFAST		7:30-8:00 11
PERIODS	-	4
ETC <sup>2</sup>	Self-prep	Self-prep
LEVELS	P-5	6-12
	14844 County Road 6	14544 County Road 6
	Evergreen Elementary	Evergreen HS/MS

<sup>&</sup>lt;sup>1</sup> List grade groups that have access to meal service <sup>2</sup> Indicate if site or school prepares meals on site or if meals are satellite sent in bulk or pre-plated.

Attachment 2

SFA SITE/BUILDING LISTING - SERVICES TO BE PROVIDED

		BR	BREAKFAST	ST				LUNCH							
SITE OR SCHOOL	MEAL	OFFER VERSUS SERVE	A LA CARTE SALES	CON- TRACT MEALS	ADULT	MEAL	OFFER VERSUS SERVE	A LA CARTE SALES	CON- TRACT MEALS	ADULT	ASCSP	SFSP	SMP	VEN- DING	CONCE- SSIONS
Evergreen Elementary	Yes	Offer	Yes	z	Yes	Yes	Offer	Yes	z	Yes	>	z	z	>	>
Evergreen HS/MS	Yes	Offer	Yes	z	Yes	Yes	Offer	Yes	z	Yes	>	z	z	<b>\</b>	>
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CAN THE STREET															
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							8								

#### SITE AVERAGE DAILY PARTICIPATION WORKSHEETS

#### **NATIONAL SCHOOL LUNCH PROGRAM**

SITE OF SCHOOL	ENDOLL MENT	AVERAGE	DAILY PART	ICIPATION	CONTRACT MEALS
SITE OR SCHOOL	ENROLLMENT	FREE	REDUCED	PAID	(Meals sold to other schools)*
Evergreen High School	375	67	12	98	0
Evergreen High School Evergreen Middle School	271	66	13	106	0
Evergreen Elementary School	640	122	30	155	0
		Best 110			
	THE TANK	Tier.			
				- kroministra	
			4.76.254	191,340	
				Nei IB el II	
	JENERAL DE				min santakira sa
	Warding to			NEST W	
TOTAL	1000	0.7.7			
TOTAL	1286	255	55	359	

#### **SCHOOL BREAKFAST PROGRAM**

SITE OR SOUGO	ENDOLL MENT	AVERAGE	DAILY PART	CIPATION	CONTRACT MEALS
SITE OR SCHOOL	ENROLLMENT	FREE	REDUCED	PAID	(Meals sold to other schools)*
Evergreen High School	375	67	12	21	0
Evergreen Elementary	640	22	30	49	0
				25.24ml	
				Öğüreğiri)	
				A STAR	
				THEFF	
<b>加工的基本设施的</b> ,出位				ATEX SE	
TOTAL	1015	89	42	70	

<sup>\*</sup>Do not include Special Functions

#### Attachment 4

#### DISTRICT CALENDAR

#### 2023 - 2024 SCHOOL YEAR CALENDAR

August 2023					
M	Т	W	R	F	
	1	2	3	4	
7	8	9	10	11	
14	15	16	17	18	
21	22	23	24	25	
28	29	30	31		

	Sept	ember	2023	
M	Т	W	R	F
				1
4	5	6	7	8
11	12	13	14	15
18	19	20	21	22
25	26	27	28	29

	October 2023						
М	Т	W	R	F			
2	3	4	5	6			
9	10	11	12	13			
16	17	18	19	20			
23	24	25	26	27			
30	31						

	Nove	ember	2023	
М	Т	W	R	F
		1	2	3
6	7	8	9	10
13	14	15	16	17
20	21	22	23	24
27	28	29	30	

	December 2023					
М	Т	W	R	F		
				1		
4	5	6	7	8		
11	12	13	14	15		
18	19	20	21	22		
25	26	27	28	29		

## First Semester Information: Oct. 19 = End of 1st Quarter (39 Days) Dec. 22 = End of 2nd Quarter (41 Days) 1st Semester = 80 Student Days 80 + 2 PTC & 1 In-Service = 83 Student Days

	Key Date Descriptions:
Aug. 21	District/ES/MS/HS Mtgs Workday
Aug. 22	Teacher Workday
Aug. 23	First Student Day
Sept. 1	NO SCHOOL - District In-Service Day
Sept. 4	NO SCHOOL - Labor Day
Sept. 5	NO SCHOOL - Fair Day
Oct. 18	District Parent / Teacher Conferences
Oct. 19	District Parent / Teacher Conferences
Oct. 20	NO SCHOOL - Teacher Work Day
Nov. 22-27	NO SCHOOL - Thanksgiving Break
Dec. 23 - Jan.1	NO SCHOOL - Winter Break
Jan. 2	NO SCHOOL - Teacher Work Day
Jan. 3	First Day of 2nd Semester
Jan. 15	NO SCHOOL - MLK, Jr. Day
Feb. 15	MS/HS Parent Teacher Conferences
Feb. 16	NO SCHOOL - District In-Service Day
Feb. 19	NO SCHOOL - Presidents Day
Mar. 11 - 15	NO SCHOOL - Spring Break
Mar. 29	NO SCHOOL - Good Friday
Арг. 1	NO SCHOOL - Easter Monday
May 19	Senior Graduation Ceremony
May 27	NO SCHOOL - Memorial Day
May 30	Last Student Day (Dismiss 1 Hour Early)
May 31	Teacher Workday

180 Student D	Days = 1,124 Hours
State Re	equirements:
Grades: K-6 - 910 Hours	Grades: 7-12 - 1001 Hours

Student Makeup Days (If Necessary)
June 3, 4, 5, 6, 7

Times for after hours Parent Teacher Conferences will be determined by the building principal.

	No School for students - teachers present
	No School for students and teachers
	End of grading period
30	Dismiss 1-hour early

Board Members: Nora Kiefer, Jason Miller, Don Smith, Matt Vaculik and Zach Murry

Elementary: 419-644-9221 • Middle School: 419-644-2331 High School: 419-644-2951 • District Office: 419-644-3521

	January 2024					
М	Т	W	R	F		
4	2	3	4	5		
8	9	10	11	12		
15	16	17	18	19		
22	23	24	25	26		
29	30	31				

	February 2024					
М	Т	W	R	F		
			1	2		
5	6	7	8	9		
12	13	14	15	16		
19	20	21	22	23		
26	27	28	29			

	Ma	arch 20	24	
М	Т	W	R	F
				1
4	5	6	7	8
11	12	13	14	15
18	19	20	21	22
25	26	27	28	29

April 2024					
М	Т	W	R	F	
1	2	3	4	5	
8	9	10	11	12	
15	16	17	18	19	
22	23	24	25	26	
29	30				

	N	lay 202	24	
М	Т	W	R	F
		1	2	3
6	7	8	9	10
13	14	15	16	17
20	21	22	23	24
27	28	29	30	31

Second Semester Information:
March 8 = End of 3rd Quarter (45 Days)
May 30 = End of 4th Quarter (51 Days)
2nd Semester = 96 Student Days
96 + 1 In-Service Day = 97 Student Days

#### MINIMUM FOOD SPECIFICATIONS

Meat/Seafood – All meat and poultry products must be government-inspected.

- Beef, lamb, and veal: USDA Choice or better.
- Pork: U.S. No.1 or U.S. No. 2
- Poultry: USDA Grade A

Dairy Products – All dairy products must be government-inspected.

Fresh eggs: US Grade A or better
 Frozen eggs: USDA – inspected
 Milk: pasteurized Grade A

#### Fruits and Vegetables

- Fresh fruits and vegetables: U.S. Grade A
- Canned fruits and vegetables: U.S. Grade A (fruit to be packed in light syrup or natural juices)
- Frozen fruits and vegetables: U.S. Grade A

#### **Baked Products**

Bread, rolls, cookies, pies, cakes, and puddings either prepared or baked on premises or purchased on a
quality level commensurate with meeting USDA breakfast and lunch requirements, as applicable

#### Staple Groceries

Staple groceries to be a quality level commensurate with previously listed standards

#### **PROGRAM MENUS**

#### **SAMPLE 21-DAY LUNCH MENU**

Attach a sample 21-day lunch menu prepared by **FSMC**. This menu must be used for the first 21-days of the contract period.

#### **SAMPLE 21-DAY BREAKFAST MENU**

Attach a sample 21-day	breakfast menu	prepared by	FSMC.	This menu	must be	used for	the fire	st 21	days
of the contract period.									

#### **SAMPLE 21-DAY SNACK MENU**

Attach a sample 21-day snack menu prepared by **FSMC**. This menu must be used for the first 21 days of the contract period.

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LABOR WORKSHEET – SFA

# (To be completed by SFA for SFA employees) Pay rates for the year 2022 - 2023

(\$)  I.M.S.  Dish washer  (\$1,000k  S15.53  Cook  S17.39  I.M.S.  Cook  S17.61  S1.664  S17.61  S1.603.49  S17.62.40  S17.61  S1.603.49  S18.636.68  S18.636.68  S18.636.68  S18.636.97.24  Entary  Cook  S17.13  Cook  S17.13  Cook  S17.13  S1.63  S1.633.88  Entary  Cook  S17.13  S1.63  S1.633.88  Entary  Cook  S14.95  S1.63.88  S157.844.85  S157.844.85  S167.844.85  S167.844.85  S167.844.85	SITE OR SCHOOL	H ITI	HOURLY	DAILY	NUMBER	TOTAL ANNUAL	Unemployment	Subjo employ	Subject to employment by
/ M.S.         Dish washer         \$15.53         2         189         \$5.870.34           / M.S.         Cook         \$17.39         3.5         189         \$7.802.40           entary         Cook         \$17.61         4         189         \$7.803.49           / M.S.         Cook         \$17.61         4         189         \$9.984.87           / M.S.         Cook         \$17.61         4         189         \$13.31.6           / M.S.         Head Cook         \$19.89         8         189         \$20,073.68           / M.S.         Head Cook         \$19.01         7.5         189         \$5.946.68           / M.S.         Cashier         \$16.15         2.2         189         \$16.997.24           entary         Cashier         \$14.95         2.5         189         \$7,063.88           entary         Cashier         \$14.95         2.5         189         \$7,063.82           entary         Cashier         \$14.95         2.5         189         \$7,063.82           \$1.57,944.85         \$25,000.00         \$20.00         \$20.00         \$20.00			( <del>\$</del> )	HOURS	PAID	WAGE (\$)	Compensation	SFA	FSMC
/M.S.         Cook         \$16.64         2.5         189         \$7,862.40           entrary         Cook         \$17.39         3.5         189         \$1,503.49           / M.S.         Cashier         \$17.61         3         189         \$1,503.49           / M.S.         Cook         \$17.61         4         189         \$13,313.16           / M.S.         Cook         \$18.01         6.5         189         \$20,033.88           / M.S.         Cashier         \$16.15         2         189         \$26,946.68           / M.S.         Cashier         \$16.13         2         189         \$6,104.70           entary         Cook         \$17.13         \$5.25         189         \$7,063.88           entary         Cashier         \$14.95         2.5         189         \$7,063.88           entary         Cashier         \$14.95         2.5         189         \$7,063.88           entary         \$25         189         \$7,063.88         \$7,063.88           \$157,844.85         \$21,968.55	H.S. / M.S.	Dish washer	\$15.53	2	189	\$5,870.34	×	×	
## ST Cook  # \$17.39	H.S. / M.S.	Cook	\$16.64	2.5	189	\$7,862.40	×	×	
/M.S.         Cashier         \$17.61         3         189         \$9,984.87           /M.S.         Cook         \$17.61         4         189         \$13,313.16           /M.S.         Cook         \$18.01         6.5         189         \$12,125.29           /M.S.         Head Cook         \$19.01         7.5         189         \$20,073.68           entary         Head Cook         \$19.01         7.5         189         \$5104.70           entary         Cook         \$17.13         5.25         189         \$16,907.24           entary         Cashier         \$14.95         2.5         189         \$7,063.88           entary         Cashier         \$14.95         2.5         189         \$7,063.88           entary         Cashier         \$14.95         2.5         \$189         \$7,063.88           entary         \$1.00         \$1.00         \$1.00         \$1.00         \$1.00           \$1.00         \$1.00         \$1.00         \$1.00         \$1.00         \$1.00	Elementary	Cook	\$17.39	3.5	189	\$11,503.49	×	×	
/M.S.         Cook         \$17.61         4         189         \$13,313.16           /M.S.         Cook         \$18.01         6.5         189         \$22,125.29           /M.S.         Head Cook         \$19.01         7.5         189         \$26,945.88           entary         Cashier         \$16.15         2         189         \$6,104.70           entary         Cook         \$17.13         5.25         189         \$7,063.88           entary         Cashier         \$14.95         2.5         189         \$7,063.88           entary         Cashier         \$14.95         2.5         189         \$7,063.88           \$14.95         2.5         189         \$7,063.88         \$7,063.88           \$14.95         2.5         189         \$7,063.88           \$157,844.85         \$21,968.55         \$9,900.00	H.S. / M.S.	Cashier	\$17.61	ო	189	\$9,984.87	×	×	
/M.S.         Cook         \$18.01         6.5         189         \$22,125.29           /M.S.         Head Cook         \$19.01         7.5         189         \$30,073.68           entary         Head Cook         \$19.01         7.5         189         \$26,946.68           // M.S.         Cashier         \$17.13         5.25         189         \$16,997.24           entary         Cashier         \$14.95         2.5         189         \$7,063.88           Substitute         \$14.95         \$2.5         189         \$5,063.88           Substitute         \$1.57,844.85         \$21,968.55         \$39,900.00	H.S. / M.S.	Cook	\$17.61	4	189	\$13,313.16	×	×	
## 189 ##	H.S. / M.S.	Cook	\$18.01	6.5	189	\$22,125.29	×	×	
entary Head Cook \$19.01 7.5 189 \$26,946.68  / M.S. Cashier \$16.15 2 189 \$6,104.70  entary Cook \$17.13 5.25 189 \$7,063.88  entary Cashier \$14.95 2.5 189 \$7,063.88  \$7,063.88  \$14.95 \$2.5 189 \$7,063.88  \$14.95 \$2.5 189 \$7,063.88  \$2,1,063.88	H.S. / M.S.	Head Cook	\$19.89	∞	189	\$30,073.68	×	×	
entary Cook \$17.13 5.25 189 \$6,104.70 entary Cook \$17.13 5.25 189 \$7,063.88 entary Cashier \$14.95 2.5 189 \$7,063.88  \$14.95 2.5 189 \$15,963.88  \$14.95 2.5 189 \$7,063.88  \$21,963.88	Elementary	Head Cook	\$19.01	7.5	189	\$26,946.68	×	×	
entary Cook \$17.13 5.25 189 \$16,997.24 entary Cashier \$14.95 2.5 189 \$7,063.88 \$14.95 \$14.95 \$2.5 \$1.00 \$1.0	H.S. / M.S.	Cashier	\$16.15	2	189	\$6,104.70	×	×	
entary Cashier \$14.95 2.5 189 \$7,063.88	Elementary	Cook	\$17.13	5.25	189	\$16,997.24	×	×	
	Elementary	Cashier	\$14.95	2.5	189	\$7,063.88	×	×	
	Fotal Labor					\$157,844.85			
	Retirement					\$21,968.55			
	Substitute Pay					\$9,900.00			

LABOR WORKSHEET - FSMC

# (To be completed by FSMC for FSMC employees) Pay rates for the year 2022 - 2023

Total Labor   Substitute Pay   Substit	SITE OR SCHOOL	JOB TITLE	HOURLY RATE (\$)	DAILY HOURS	NUMBER OF DAYS PAID	TOTAL ANNUAL WAGE (\$)	Unemployment Compensation
Ke							
Ke							
Ke							
As a second of the second of t							
AS							
A8							
YE							
YE							
AS A							
AS A							
AS A							
AS A							
YE							
/E							
/E							
VE							
YE WAY							
YE YES							
YE YES							
AS .							
AE A A A A A A A A A A A A A A A A A A	otal Labor					€9	
AE .	etirement					€9	
	ubstitute Pay					69	

NOTE: Use actual rates for FSMC; do not use a prorated statewide average benefit rate.

## FRINGE BENEFIT COST WORKSHEET - SFA

(To be completed by SFA for SFA employees) List Annual Cost for the Year 2022 - 2023

TOTAL	49	\$10,112.84	\$24,562.31	\$11,193.66	\$24,141.36	\$11,692.49	\$5,344.78	\$22,721.09	\$22,654.30	\$10,221.19	\$2,810.82	\$10,752.10							\$160 017 84	
OTHER	G	\$1,000.00	\$2,000.00	\$1,000.00	\$2,000.00	\$1,000.00	\$0	\$2,000.00	\$2,000.00	\$1,000.00	\$0	\$0							\$12,000,00	
RETIRE- MENT	49	\$880.59	\$2,861.91	\$1,586.41	\$1,397.88	\$1,863.84	\$4,210.32	\$1,020.69	\$854.66	\$988.94	\$981.66	\$2,530.77							\$21 968 55	22.22.6
LIFE	49	\$30	\$30	\$30	\$30	\$30	\$30	\$30	\$30	\$30	\$30	\$30							\$330	
LONGEVITY OR ANNUITY	€9	\$0	\$0	\$375	\$1,000	\$375	\$750	\$0	\$0	\$0	\$375	\$0							\$2,875,00	) ) ) ) )
VISION	€9	\$126.00	\$248.16	\$126.00	\$291.24	\$347.40	\$347.40	\$248.16	\$347.40	\$291.24	\$126.00	\$115.08							\$2,614.08	
DENTAL	49	\$1,080.00	\$1,080.00	\$1,080.00	\$1,080.00	\$1,080.00	\$1,080.00	\$1,080.00	\$1,080.00	\$1,080.00	\$1,080.00	\$1,080.00							\$11,880.00	_
HOSPITALIZATION (Medical)	<b>&amp;</b>	\$6,996.25	\$18,342.24	\$6,996.25	\$18,342.24	\$6,996.25	\$0	\$18,342.24	\$18,342.24	\$18,342.24	\$6,996.25	\$6,996.25							\$126.692.45	١,
EMPLOYEE NAME		G. B.	J. B-F.	P. C.	D.F.	T.F.	R.M.	L. A.	M. M.	တ် လ	T.M	V.M.							TOTAL COSTS	The line of Time Off (DTO) Heliday was a Side of the

Include Paid Time Off (PTO), Holiday pay and Sick pay

If Workers' Compensation cost is charged to food service, what is percentage? 100% NOTE: Use actual rates for SFA; do not use a prorated statewide average benefit rate.

# FRINGE BENEFIT COST WORKSHEET - FSMC

(To be completed by FSMC for FSMC employees) List Annual Cost for the Year 2022 - 2023

EMPLOYEE NAME	HOSPITALIZATION	DENTAL	VISION	LONGEVITY OR ANNIITY	LIFE	RETIRE- OTHER	OTHER	TOTAL
	\$	€9	₩.	₩	<del>()</del>	S	49	<b>6</b>
TOTAL COSTS	€	€9	49	49	<del>G</del>	es.	₩	49

Include Paid Time Off (PTO), Holiday pay and Sick pay
If Workers' Compensation cost is charged to food service, what is percentage?

\*\*NOTE: Use actual rates for FSMC; do not use a prorated statewide average benefit rate.

### **PROJECTED OPERATIONS - REVENUE**

### FOR PROGRAMS AND SITES TO BE CONTRACTED

Based on 178 days of service Page 1 - In-School Revenue

	Meals	Х	Price		Total	
Breakfast						
Elementary Full Price	2,750	Х	\$ 2.25	=	\$ 6,187.50	
Secondary Full Price	3,800	Х	\$ 2.45	=	\$ 9,310.00	
Reduced Price	3,900	Х	\$ .30	=	\$ 1,170.00	
Adult	0	Х	\$ 2.70	=	\$ 0	
				Subtot	al Breakfast	\$16,667.50
Lunch						
Elementary Full Price	18,500	х	\$ 3.00	=	\$55,500.00	
Secondary Full Price	38,300	X	\$ 3.35	=	\$ 128,305.00	
Reduced Price	8,125	X	\$ .40	=	\$ 3,250.00	
Adult	0	X	\$ 4.60	=	\$ 0	
			<u> </u>	Subto	otal Lunch	\$ 180,055.00
Supply The State of the State o	PAUL I			0.01		
After-School Care Snack						
Full Price	NA	Х	\$	=	\$	
Reduced Price	NA	Х	\$	=	\$	
Adult	NA	Х	\$	=	\$	
				Subto	otal Snack	\$ 0
Special Functions (Catering)						\$ 0
A la Carte						\$ 77,000.00
Concessions						\$ 0
Vending						\$ 0
Contract Meals						\$ O
Non-Reimbursable Meals						\$ 70.00
		Tot	al In-Sch	ool Re	venue	\$ 273,792.50

### **PROJECTED OPERATIONS – REVENUE**

### FOR PROGRAMS AND SITES TO BE CONTRACTED

Based on 178 days of service Page 2 - Federal Reimbursement

	Meals	Х	Price	=	Total	
Breakfast						
Free	13,410	х	\$ 2.67	=	\$35,804.70	
Free, Severe Need	0	х	\$	=	\$ 0	
Reduced Price	1,602	Х	\$ 2.37	=	\$ 3,796.74	
Reduced Price, Severe Need	0	х	\$	=	\$ 0	
Full Price	12,384	х	\$ .50	=	\$ 6,192.00	
	10: 11.5		S	ubtotal	Breakfast	\$45,793.10
Lunch						
Free	25,281	х	\$ 4.33	=	\$109,462.40	
Reduced Price	5,049	X	\$ 3.93	=	\$19,842.57	
Full Price	49,662	х	\$ .77	= _	\$38,239.74	
Most Dettern to carting	"TEX. TE	3/3		Subtot	al Lunch	\$167,544.71
Meal Pattern Incentive  Total	79,992	х	\$.08	=	\$ 6,399.36	٦
. 5 (6)	,			ıl Meal I	Pattern Incentive	\$6,399.36
Summer Food Service Program		XI-E-I				
Summer Food Service Program Breakfast	0		\$	=	\$ 0	
-	0	X	\$	= =	\$ O \$ O	
Breakfast		X		$\rightarrow$		
Breakfast Lunch/Supper	0	_	\$	=	\$0	\$0

**Total Federal Reimbursement** 

\$219,737.17

### **PROJECTED OPERATIONS - REVENUE**

### FOR PROGRAMS AND SITES TO BE CONTRACTED

Based on 178 days of service Page 3 - Total Revenue

Total In-School Revenue \$273,792.50

Total Federal Reimbursement \$219,737.17

State Match \$XXXX State Breakfast Match \$XXX

Total State Reimbursement \$ X,XXX.XX

**Total Revenue \$493,529.67** 

### **PROJECTED OPERATIONS – EXPENSES**

### FOR PROGRAMS AND SITES TO BE CONTRACTED

Based on 178 days of service Page 1 - To be completed by FSMC

Food and Milk	
Food and milk purchases	\$
USDA donated food value	\$0
USDA Bonus donated food value	\$0
USDA donated food Processing & Handling Charges	\$0
Direct Labor and Benefits	
Food service worker salaries	\$
Food service worker benefits	\$
Other Direct	
Paper/disposables	\$
Cleaning/janitorial supplies	\$
Smallwares	\$
Equipment repairs	\$
Rental expenses	\$
Pest Control	\$
	_
Expendable Equipment	\$
Nonexpendable Equipment	\$
Nonexperidable Equipment	φ
Special Functions (Catering)	\$
oposta i anotono (odiornig)	*
Contract Meals	\$
	•
Vending	\$
-	·
Concessions	\$
Other	\$
Subtotal Expenditures	\$
Less USDA donated foods value	\$
Less rebates, discounts and credits	\$
under a market and a country	▼
Less rebates, discounts, or credits specific to USDA donated foods	\$
•	
Total Expenditures	\$

### PROJECTED OPERATIONS - EXPENDITURES

### FOR PROGRAMS AND SITES TO BE CONTRACTED

Based on 178 days of service Page 2 - To be completed by FSMC

A – B – C + D	Profit (Loss)	\$
D	Rebates, Discounts, and Applicable Credits	\$ _
С	FSMC Fixed Fee	\$
В	Total Expenses	\$
Α	Total Revenue	\$

### PLEASE INCLUDE BELOW YOUR FIXED FEE CALCULATION

Fixed Fee calculation:

### **MEAL EQUIVALENT INFORMATION**

- 1 Lunch = 1 Meal
- 1 Breakfast = 0.67 Meal
- 1 Snack = 0.5 Meal
- A la Carte and additional sales shall be converted into meals using the following formula:

\_\_\_\_\_Total Sales
Free meal reimbursement + USDA Foods allowance

Currently, the Free meal reimbursement is \$4.33 and the USDA Foods allowance is \$

### INDEPENDENT PRICE DETERMINATION CERTIFICATE

Nome	of E	and Sarving Management Company	Evergreen Local S	
ivame	OI F	ood Service Management Company	Name of School F	ood Authority
A.		submission of this proposal, the Proposer ce to its own organization, that in connection wit		each party thereto certifie
	1.	The prices in this proposal have been agreement for the purpose of restricting composer or with any competitor.		
	2.	Unless otherwise required by law, the price disclosed to the Proposer and will not know advertised procurement or prior to award in other Proposer for the purpose of restricting	ringly be disclosed by the Proposer prior to n the case of a negotiated procurement, d	opening in the case of a
	3.	No attempt has been made or will be made a proposal for the purpose of restricting com		rm to submit or not subm
B.	Ea	ch person signing this proposal on behalf of t	he Proposer certifies that:	
	1.	He or she is the person in the Proposer's of the prices being offered herein and has no through A.3 above; or		
	2.	He or she is not the person in other Proposas to the prices being offered herein, but the persons responsible for such decision in certin any action contrary to A.1 through A.3 alternative participated, and will not participate, in any actions.	hat he or she has been authorized in writing rtifying that such persons have not participal bove, and as their agent does hereby certi	ng to act as agent for the ted and will not participate
currer found	itly liab	st of my knowledge, this Proposer, its affunder investigation by any government ag le for any act prohibited by state or federa proposal on any public contract, except a	gency and have not in the last three yea al law in any jurisdiction, involving cons	ars been convicted of o
		of Food Service Management Company's Representative	Title	Date
		ng this proposal, SFA certifies that no repreded the independence of the proposal refere		hat may have
Signat	ure (	of School Food Authority's	Title	Date

NOTE: Accepting a proposal does not constitute award of the contract.

**Authorized Representative** 

### LOBBYING CERTIFICATION

Applicable to Grants, Sub-grants, Cooperative Agreements, and Contracts exceeding \$100,000 in federal funds

Submission of this certification is a prerequisite for making or entering into this transaction and is imposed by Section 1352, Title 31, U.S. Code. This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

The undersigned certifies, to the best of his or her knowledge and belief, that:

- 1. No federal appropriated funds have been paid or will be paid by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with awarding of a federal contract, the making of a federal grant, the making of a federal loan, the entering into a cooperative agreement, and the extension, continuation, renewal, amendment, or modification of a federal contract, grant, loan, or cooperative agreement.
- 2. If any funds other than federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, an employee of a Member of Congress, in connection with this Federal grant or cooperative agreement, the undersigned shall complete and submit Standard Form LLL, Disclosure Form to Report Lobbying, in accordance with its instructions.

3.	The undersigned shall require that the language of documents for all covered sub-awards exceeding \$10 and that all sub-recipients shall certify and disclose acc	0,000 in federal funds at all appropriate tiers
_		4
_		-
_		-
_ Na	me/Address of Organization	-
Na	me/Title of Submitting Official	
<u>C:</u>		Deta
OIC	nature	Date

### **DISCLOSURE OF LOBBYING ACTIVITIES**

STANDARD FORM -LLL APPROVED BY OMB

## COMPLETE THIS FORM TO DISCLOSE LOBBYING ACTIVITIES PURSUANT TO 31 U.S.C. 1352

(SEE NEXT PAGE FOR PUBLIC DISCLOSURE)

1. Type of Federal Action	2. Status of Federal A	Action	3. Report Type		
☐ A. Contract	☐ A. Proposal/Offer/Ap	plication	plication		
□ B. Grant	☐ B. Initial Award		│ │ □ B. Material Change		
☐ C. Cooperative Agreement	☐ C. Post award		For Material Change Only:		
☐ D. Loan	O. 1 Ost award		Year: Quarter:		
☐ E. Loan Guarantee			Date of Last Report:		
☐ F. Loan Insurance					
4. Name and Address of Repo	rting Entity:		orting Entity in No. 4 is Sub-awardee,		
□Prime □Sub-av	vardee	Enter	Name and Address of Prime:		
Tier, if known Congressional District, if known:		Congressi	onal District, if known:		
6. Federal Department/Agency	<i>r</i> :	7. Feder	al Program Name/Description:		
		CFDA Nur	mber, if applicable:		
8. Federal Action Number: (if I	(nown)		d Amount: (if known)		
10. a. Name and Address of individual, last name, first name		10. b. Individual Performing Services: (including address if different from No. 10 a) (Last name, first name, MI)			
Amount of Payment: (check all t	hat apply)	Type of P	ayment: (check all that apply)		
\$			A. Retainer		
Ψ			B. One-Time Fee		
Actual ☐ Planned ☐			C. Commission		
11. Form of payment: (check all	that apply)	1	D. Contingency Fee		
☐ A. Cash	Nature				
☐ B. In-kind (specify)	Value		E. Deferred		
			F. Other: (specify)		
13. <b>Brief Description</b> of service employees, or members) con		ated in Item			
14. Continuation Sheets Attach	ed: Yes □	No □			
15. Information requested through to Title 31 U.S.C. Section 1352. To activities is a material represense evidence was placed by the above was made or entered into. The	he disclosure of lobbying tation of fact upon which ove when this transaction		:		
pursuant to 31 U.S.C. 1352. reported to the Congress se	The information will be	Title:			
available for public inspection. A the required disclosures shall be of no less than \$10,000 and no	ny person who fails to file subject to a civil penalty		e Number:		
each such failure.	, , , , , , , , , , , , , , , , , , , ,	Date:	and for Local Dawns disaffers		
Federal Use Only		Autnofiz	ed for Local Reproduction		

## INSTRUCTIONS FOR COMPLETION OF DISCLOSURE OF LOBBYING ACTIVITIES FORM

This disclosure form shall be completed by the reporting entity, whether sub-awardee or prime federal recipient, at the initiation or receipt of a covered federal action or a material change in a previous filing, pursuant to Title 31 U.S.C. Section 1352. The filing of a form is required for each payment or agreement to make payment to any lobbying entity for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with a covered federal action. Use a Continuation Sheet for additional information if the space on the form is inadequate. Complete all items that apply for both the initial filing and material change report. Refer to the implementing guidance published by the Office of Management and Budget (OMB) for additional information.

- 1. Identify the type of covered federal action for which lobbying activity is and/or has been secured to influence the outcome of a covered federal action.
- 2. Identify the status of the covered federal action.
- 3. Identify the appropriate classification of this report. If this is a follow-up report caused by a material change to the information previously reported, enter the year and quarter in which the change occurred. Enter the date of the last previously submitted report by this reporting entity for this covered action.
- 4. Enter the full name, address, city, state, and zip code of the reporting entity. Include Congressional District, if known. Check the appropriate classification of the reporting entity that designates if it is, or expects to be, a prime or sub-award recipient. Identify the tier of the sub-awardee, e.g., the first sub-awardee of the prime is the first tier. Sub-awards include, but are not limited to, subcontracts, sub-grants, and contract awards under grants.
- 5. If the organization filing the report in Item 4 checks *Sub-awardee*, then enter the full name, address, city, state, and zip code of the prime federal recipient. Include Congressional District, if known.
- 6. Enter the name of the federal agency making the award or loan commitment. Include at least one organizational level below agency name, if know. For example: Department of Transportation, United States Coast Guard.
- 7. Enter the federal program name or description for the covered federal action (Item1). If known, enter the full Catalog of Federal Domestic Assistance (CFDA) number for grants, cooperative agreements, loans, and loan commitments.
- 8. Enter the most appropriate federal identifying number available for the federal action identified in Item 1; e.g., Request for Proposal (RFP) number, grant announcement number; the contract, grant, or loan award number; the application/proposal control number assigned by the federal agency. Include prefixes; e.g., RFP-DE-90-001.
- 9. For a covered federal action where there has been an award or loan commitment by the federal agency, enter the federal amount of the award/loan commitment for the prime entity identified in Item 4 or Item 5.

10.

- a. Enter the full name, address, city, state, and zip code of the lobbying entity engaged by the reporting entity identified in Item 4 to influence the covered federal action.
- b. Enter the full name of the individual performing services, and include full address if different from 10a. Enter last name, first name, and middle initial (MI).
- 11. Enter the amount of compensation paid or reasonably expected to be paid by the reporting entity (Item 4) to the lobbying entity (Item 10). Indicate whether the payment has been made (actual) or will be made (planned). Check all boxes that apply. If this is a material change report, enter the cumulative amount of payment made or planned to be made.

- 12. Check the appropriate item. Check all items that apply. If payment is made through an in-kind contribution, specify the nature and value of the in-kind payment.
- 13. Check the appropriate box. Check all boxes that apply. If other, specify nature.
- 14. Provide a specific and detailed description of the services that the lobbyist has performed, or will be expected to perform, and the dates of any services rendered. Include all preparatory and related activity, not just time spent in actual contact with federal officials. Identify the federal officials or employees contacted or the officers, employees, or Members of Congress that were contacted.
- 15. Check whether Continuation Sheets are enclosed.
- 16. The certifying official shall sign and date the form; print his/her name, title, and telephone number.

Public reporting burden for this collection of information is estimated to average 30 minutes per response, including time for reviewing instructions, searching data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding the burden estimate or any other aspect of collection of information, including suggestions for reducing this burden, to the Office of Management and Budget, Paperwork Reduction Project (0348-0046), Washington, D.C. 20503.

### **UNALLOWABLE SFA-FSMC CONTRACT DOCUMENT PROVISIONS**

	documents. The contract documents must be thoroughly checked, regardless of the procurement method used, to ensure that these areas have not been included, in any form. Mark an (X) in each block that indicates no such provisions are in your document(s), unless specified below.					
0	NO Cost Plus a Percentage of Cost/Income – cost plus a percentage of cost/income to FSMC, however represented.					
0	NO Duplicate Fees – fee structures that permit a FSMC to bill management fees and charge the same costs as cost-reimbursable expenses.					
	NO Purchasing Restrictions – if SFA does the purchasing, clauses that limit the selection of vendors to only FSMC-approved vendors.					
0	4. NO Improper Acceleration Clause – provisions (multi-year) that require full payment (e.g. program equipment purchases) if the contract is not renegotiated.					
0	NO Interest Payments – interest payments to the contractor, however represented, including interest payments for equipment purchases.					
0	6. <b>NO</b> Contingent Guaranteed Return – "guaranteed return" provisions unless the "return" remains in the nonprofit food service account. "Returns" cannot be contingent upon multi-year contract duration.					
	7. NO Delegation of SFA Responsibilities – FSMC responsibility for any of the functions that must be retained by SFA (signature authority on the Permanent Agreement and claims, etc.)					
0	8. NO Automatic Renewal – provisions which automatically renew the contract.					
0	9. NO Subcontracted Processing – contract document language that permits FSMC to subcontract USDA Foods for further processing.					
	For the item(s) above not checked (X), indicated item number(s) with corresponding page number(s) of document(s) where provision(s) appears.					
	Item Number(s) Page Number(s)					
	I, the undersigned, hereby confirm that the above language is not included in the contract documents with named FSMC.					
	SFA reviewer:					
	Signature Date FSMC reviewer:					
a l	Signature					